

FORM 7303 CB-73C
 U.S. DEPARTMENT OF COMMERCE
 SOCIAL AND ECONOMIC STATISTICS
 ADMINISTRATION
 BUREAU OF THE CENSUS

1972 CENSUS OF BUSINESS

COMMERCIAL RESEARCH, DEVELOPMENT
 AND TESTING LABORATORIES

NOTICE - Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report, please refer to this Census File Number

CB-73C (7303)
 0870284765 1

Employer Identification Number

80 E1 87-0284765 /
 739100 6 00100 73C
 H. TRACY HALL 87 N11

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
 1201 East Tenth Street
 Jeffersonville, Indiana 47130

Important - Please read

- Please answer the questions on this form and return it as soon as you can, but not later than February 15, 1973. If filing by the due date causes an undue burden, a request for extension should be sent to the address shown above.
- This report should cover the calendar year 1972. If book figures are not available, carefully prepared estimates are acceptable.
- If the first digit in your Census File Number (imprinted in the address box) is a zero (0) and you operated more than one establishment (location) under the same Employer Identification Number in 1972, consolidate data for all such locations. In item 1, enter the location of your MAIN establishment. In item 6d, provide information separately for each location, INCLUDING your main establishment.

KEEP THIS COPY FOR YOUR FILES

PLEASE COMPLETE AND RETURN THE FORM WHICH SHOWS YOUR NAME AND ADDRESS

P.O. Box 533 Univ. Station
 Provo ut 84601

Please correct errors in name, address and ZIP code. ENTER street and number if not shown.

Census use only 010 011 012 013

Item 1 - PHYSICAL LOCATION OF BUSINESS ESTABLISHMENT

The purpose of this inquiry is to determine the place (city, county, etc.) where your business is actually located (which may differ from the mailing address) so that data can be tabulated in the correct geographic area.

a. Is this business establishment PHYSICALLY located at the address shown in the address box of this form?

YES - Answer b and c
 NO - Enter PHYSICAL location Also answer b and c

b. Is this business establishment located WITHIN the LEGAL boundaries of the city, village, etc., which you indicate is its PHYSICAL location?

1 YES
 2 NO

PHYSICAL LOCATION (Enter if different from address shown above)

If location cannot be described by street name and number, give as much information as possible such as name of shopping center, street intersection, highway number or distance from nearest town, etc.

Street name and number
 1190 Columbia Lane

Place (City or village, etc.)
 Provo

State
 Utah

ZIP code
 84601

County
 Utah

Item 2 - EMPLOYER IDENTIFICATION NUMBER

a. Is the Employer Identification (E.I.) Number printed in the upper right of the address box the SAME as that used for this establishment on your latest 1972 Employer's Quarterly Federal Tax Return, Treasury Form 941?

YES (9 digits)
 NO -> Enter current E.I. number

b. Did this establishment also use any other Employer Identification (E.I.) Number during 1972?

YES -> Enter E.I. number or numbers (9 digits)
 NO

Item 3 - PERIOD OPERATED IN 1972

a. Was this establishment in business at the end of 1972?

If establishment was inactive during December 1972 due to seasonal or part-time operations, answer "Yes" unless it was not owned by you at the end of the year.

1 YES
 2 NO

b. How many months during 1972 did you own this establishment?

030
 031
 12

Important - Please read

Dollar figures should be reported as illustrated. Please be careful to enter your figures in the correct columns. See example below:

EXAMPLE: If figure is \$1,125,628.28

	Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
PREFERRED method	1	125	
Acceptable method	1	125	628

Item 4 - DOLLAR VOLUME OF BUSINESS

INCLUDE only receipts from customers, excise taxes and sales taxes, total charges for services or for the use of facilities, and merchandise sold, whether or not payment was received in 1972.

DO NOT INCLUDE income from commissions, vending machine operations, real estate rental, interest, sale of real estate, investments, contributions, or other non-operating income.

	Mil.	Thou.	Dol.
Receipts from services and sale of merchandise in 1972	040		774

Item 5 - PAYROLL AND EMPLOYMENT

Lines a and b - Report the gross earnings paid in calendar year to employees prior to such deductions as employee's Social Security contributions, withholding taxes, group insurance premiums, union dues, and savings bonds. Include in gross earnings all wages, salaries, commissions, dismissal pay, paid bonuses, vacation and sick-leave pay, and the cash equivalent of compensation paid in kind. If a corporation, include salaries of officers; if an unincorporated concern, exclude payments to proprietors or partners.

Line c - Be sure to include all persons on paid sick leave, paid holidays, and paid vacation during the pay period indicated, as well as those actually working. If a corporation, include officers; if an unincorporated concern, exclude proprietor or partners.

	Mil.	Thou.	Dol.
a. Total ANNUAL payroll in 1972 before deductions	060		101
b. Payroll for the FIRST QUARTER of 1972	061		0
c. Number of paid employees for the pay period including March 12, 1972	062	none	

Item 6 - COMPANY ORGANIZATION

a. Is the first digit of your Census File Number (imprinted in the address box) a zero (0)?

1 YES - Answer b, c, and d
 2 NO - SKIP to item 7

b. Is this company owned or controlled by another company?

1 YES
 2 NO

c. Does this company own or control any other company or companies?

1 YES
 2 NO

d. YOUR BUSINESS LOCATIONS

(1) At how many locations did you operate this business during 1972? (Include all selling or service locations and any other facilities such as warehouses, administrative offices, etc.)

Number of locations: /

If more than one location, complete (2), below.

(2) List each location (including main location). If more space is needed, attach separate sheet providing same information required below.

Census use only	Physical address of business location (Street name and number, city, State, ZIP code) (a)	Census use only	Kind of business at this location (b)	Sales and receipts (c)			Annual payroll (d)			Number of employees* (e)
				Mil.	Thou.	Dol.	Mil.	Thou.	Dol.	
070	1.	071		072			073			074
070	2.	071		072			073			074
070	3.	071		072			073			074
070	4.	071		072			073			074

Item 7 - KIND OF BUSINESS

Mark ONE box only. If this establishment was engaged in more than one of the kinds of activities listed, mark the one which accounted for the MAJOR portion of your receipts in 1972.

Research and development, and testing laboratories 180

Physical research and development laboratory, COMMERCIAL 739111

Physical research and development laboratory, NONPROFIT 739121

Commercial testing laboratory (physical or product testing) 739701

Testing service, educational or personnel 739212

Nonprofit educational and scientific research agencies, except physical research (Describe)

Computer and related services

Development of computer programs or systems ("software") 737201

Development of computer and related technology (hardware) 739112

Other computer related services (Describe)

Other services 180

Systems design, operations research (NOT primarily computer related) 739213

Economic research 739214

Opinion research 739215

Market research 739216

Professional engineering, consulting and design 891121

Other (Describe)

Item 8 - ANALYSIS OF RECEIPTS

You may report receipts either in dollar figures (see example on page 1) or as a percent (in whole percents) of the total (see example).

EXAMPLE FOR REPORTING PERCENTS

If figure is 38.76% of total receipts:

	Mil.	Thou.	Dol.	Per-cent
Report whole percents				39%
Not acceptable				38.76%

Please do NOT combine data for two or more detail lines. Estimates are acceptable.

Report in item 8 ALL receipts from customers.

Include receipts for work which you have subcontracted to others. If you do not have separate book records for these figures, enter your best estimate for each line.

Line a - Receipts from research and development on computer and data processing equipment (hardware) should be included here.

Line b (1) - Include receipts from all types of computer and data processing "software," e.g., systems research or engineering, computer operations research, programming, systems design or analysis.

Line b (2) - Include receipts from ALL types of business management and consulting services, EXCEPT computer and data processing related services; e.g., market research, general operations research (except computer related), economic research, and management "engineering."

	Census use only	Mil.	Thou.	Dol.	Per-cent
a. Physical or "laboratory" research and development (include receipts for work which you have sub-contracted to others)	540	541			542
(1) Federal government contracts and subcontracts	111				
(2) All other laboratory (physical) research and development	112				
b. "Research," except physical research					
(1) Computer "software" and related services (programming, systems design or analysis, systems engineering, computer related operations research)	113				
(2) All other (general operations research, economic research, management "engineering")	540	541			542
c. Engineering services, consulting, and design (professional)	115		4 460	4 120	59%
d. Commercial testing (physical or product testing)	116				
e. All other receipts (Describe in "Remarks" section if this is largest source of receipts.)	951		3 100		41%
f. TOTAL RECEIPTS (Sum of lines a through e should equal item 4.)	540	541			
	990				100%
g. TOTAL RECEIPTS, if any, from investments, contributions, and other non-operating income (not included in item 4)		564	7 560		

Item 9 - ANALYSIS OF PERSONNEL

(Number of paid employees for the pay period including March 12, 1972)

no salary to owner

	Number
a. Number of scientists and engineers <i>(the owner)</i>	700
b. Other paid employees	701
c. TOTAL PAID EMPLOYEES <i>part time 2 weeks only</i> (Sum of lines a and b should equal item 5c.)	702

Item 10 - TYPE OF ESTABLISHMENT

proprietorships

Is the income of this establishment exempt from payment of Federal Income Taxes under Title 26, Section 501, of the Internal Revenue Code?

1 YES
2 NO

Remarks (This space may be used for any explanations that may be helpful in understanding your report.)

8e { travel expense reimbursements \$ 720.
refund on returned equipment 2 380
purchased Dec 1971
3100.

note This company discontinued business as of Dec 31, 1972.

Item 11 CERTIFICATION

Name of person to contact regarding this report

H. Tracy Hall

Address (Number, street, city, State, ZIP code)

1711 N. Lambert Lane Provo ut

Telephone

Area code Number Ext.
801 373-2222